Stevens and Campion (1994) discussed the KSA requirements for teamwork, which includes:

## I. <u>Interpersonal KSAs</u>

## A. Conflict Resolution KSAs

- The KSA to recognize and encourage desirable, but discourage undesirable, team conflict.
- The KSA to recognize the type and source of conflict confronting the team and to implement an appropriate conflict resolution strategy.
- 3. The KSA to employ an integrative (win-win) negotiation strategy rather than the traditional distributive (win-lose) strategy.

## B. Collaborative Problem Solving KSAs

- 4. The KSA to identify situations requiring participative group problem solving and to utilize the proper degree and type of participation.
- 5. The KSA to recognize the obstacles to collaborative group problem solving and implement appropriate corrective actions.

## C. Communication KSAs

- 6. The KSA to understand communication networks, and to utilize decentralized networks to enhance communication where possible.
- 7. The KSA to communicate openly and supportively, that is, to send messages, which are: (1) behavior- or event-oriented; (2) congruent; (3) validating; (4) conjunctive; and (5) owned.
- 8. The KSA to pay attention objectively and to appropriately use active listening techniques.